Partnership – Innovation – Performance

LET'S DEVELOP THE FUTURE

↗ of your industry together !

ELCIA

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" ELCIA is keen on providing simple and user-friendly solutions to a complicated skill sector: Doors and Windows "

Franck Couturieux, CEO

ELCIA was born out of an alliance between the Information Technology and the Door and Window industry. Since its inception in 1999, the company has become the European leader of sales software dedicated to the Window, Door, Sun protection and Fastener industries.

Because ELCIA is involved in its clients' projects, it has developed comprehensive products and services which meet the market changes and requirements to perfection.

ELCIA grows on its outstanding reputation amongst French professionals and has been dynamically expanding its international presence since 2006. It also offers marketing tools and web design since 2010.

Welcome to the world of ELCIA...

ProDevis6
Votre expert Logiciel&Menuiserie

equantis

ELCIA Création
Votre expert Communication&Internet

e-Pricer

Custom-made I.T. solutions for each of our clients

For the last 13 years, ELCIA has been creating reliable and innovative software solutions for its clients' specific needs, whether they are resellers, fitters, manufacturers, traders or craftsmen.

Our products are constantly evolving to optimise and simplify our clients' daily work.

This strategy of dedicated innovation has made it possible for ELCIA to become the preferred partner of professionals in the Door and Window industry in just a few years.

ELCIA has gain the trust of more than 400 French and European industrialists in the Door, Window, Sun protection and Fastener industries.

13 years
of expertise

A turnover of
6.25 million euros

A **163 %**
growth in 5 years

ELCIA

14,000
users

70
members in the team

A service offer at the center of our commitment

The know-how and expertise of its team allows ELCIA to provide high-quality and personal advice to clients for the success of their projects.

ELCIA offers a comprehensive range of services designed to accommodate the needs of its clients for the use and the perfect command of its software tools: training, technical support, personal Client Area, access to price lists...

* Turnover 2010-2011

A strong interest for the European markets

Ready to take up the most ambitious challenges, ELCIA decided in 2006 to expand beyond national borders.

Determined to show that it can gain international clients, ELCIA provides software tools in 6 languages that are tailored to local needs (eQuantis, e-Pricer).

Thanks to close partnerships with foreign manufacturers who trust ELCIA to reference their price lists, the company is able to perfectly accommodate the requirements of the European Door, Window, Sun protection and Fastener industries.

400 European
manufacturers
referenced

1,000 price lists
available in our software

4,000 clients
in **14** countries

A relationship based on mutual trust

ELCIA aims at building a close relationship with each of its clients. This is why it provides customised support along with its long-term expertise of the Door, Window, Sun protection and Fastener industries to work jointly with professionals and bring them the best possible services.

Powerful communication tools accessible to all

Willing to offer a wide range of marketing tools to the building industry professionals, and particularly to the Door and Window sector, ELCIA launched ELCIA Création in 2010.

Expert in website design and marketing tools (brochures, business cards, construction site banners...), ELCIA Création also brings its unique knowledge of the Door and Window industry to accomodate the specific needs of its clients.

Able to carry out the most challenging and various projects, ELCIA Création is committed to promoting the assets of large groups and SMEs in a unique way.

ELCIA Création
Votre expert Communication&Internet

Launch of the Marketing & Web design offer in
2010

Dual competence in
Communication & Doors and Windows

Access online information directly by scanning these flashcodes with your smartphone!*

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